

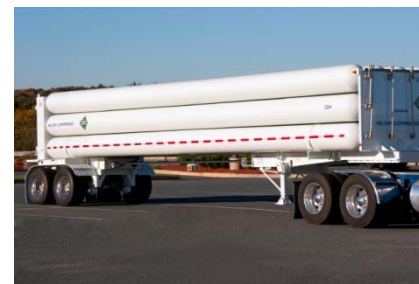
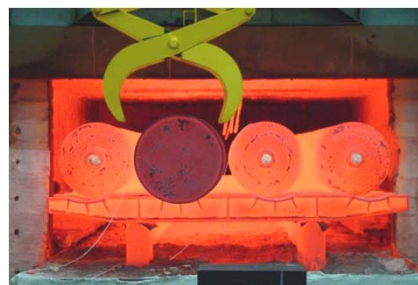


Discussion Materials Prepared for



**Zero Emission Vehicle Commission**

June 26, 2018



# Introduction

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- Founded in 1958, FIBA specializes in helping stakeholders throughout the supply chain safely transport and store gas in countries around the world
- Headquartered in Littleton, Massachusetts with 250 total employees, including 120 jobs in Massachusetts
- 3 facilities in Massachusetts with 300,000 square feet of manufacturing space



❖ Leading Manufacturer of Gas Containment & Distribution Equipment

❖ Serving the Global Industrial Gas & Chemical Industries



❖ Recognized as Industry Leader in Innovation & Technology

❖ Diversified Product Mix including Manufacturing, Leasing, and Service

# Alternative Fuel High Pressure Systems

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- FIBA manufactures a variety of customized high pressure systems for distribution and onsite storage of Hydrogen and Compressed Natural Gas
- In the United States and Overseas, FIBA is the leading provider of equipment for vehicle fueling in Alternative Fuels
- To date, FIBA has built over 100 onsite storage systems for hydrogen fueling and over 1,000 trailers for distribution of Hydrogen
- Over 50% of FIBA's installations have been abroad and we envision a growing opportunity domestically, specifically in New England



# Air Liquide Station Partnership with FIBA



- In 2015, Air Liquide and FIBA executed a lease to develop the Hub station for hydrogen distribution in the Northeast
- Working together we received strong support from the Town and local stakeholders paving the path for success



# Air Liquide Station Partnership with FIBA

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